



COLLECT WHAT'S YOURS Maximize Profitability with Revenue Assurance

How can you be confident your billing is accurate and complete? Revenue assurance solutions allow you to improve charge capture processes in order to increase profitability while providing your customers with greater billing accuracy.

START MAXIMIZING YOUR PROFITABILITY

The importance of healthcare organizations' margins makes it more critical than ever for financial leaders to optimize revenue by ensuring they get paid for the clinical care they provide. Many healthcare revenue management professionals have a nagging sense they are leaking revenue, but lack the internal controls to pinpoint where and how often the leaks are occurring. Identifying missing charges is like assembling a jigsaw puzzle with a couple of key missing pieces. You won't know which piece is missing until you've solved the rest of the puzzle.

Revenue assurance solutions allow organizations to evaluate and optimize charge capture, increasing profit and also providing valuable insight into operational issues.

Whereas revenue cycle management (RCM) solutions focuses on streamlining operational processes surrounding known charges, revenue assurance is concentrated on the identification of omitted charges that never make their way into your revenue cycle queue. There are very few companies that focus exclusively on revenue assurance. An even smaller number combine a technology solution with a service component that intervenes to reduce false positive findings while also providing analysis that creates a dialog about codifying best practices. Applying rules-based and predictive analytics to the complex world of medical coding and billing simplifies and automates the labor-intensive process of manual chart reviews. It also yields consistently objective findings to break down silos in healthcare organizations by comparing data from different departments to ensure consistency and identify communication breakdowns.

 **99.5% REVENUE CAPTURE**

Revenue assurance can drive down missed charges to less than 0.5%.

 **30 MILLION + ADDITIONAL REVENUE**

HFMA estimates that 3-5% of all reimbursable charges among U.S. hospitals and physician groups are never posted. Even at 3%, this equates to \$30 million in additional revenue for a \$1 billion organization.

WHAT DOES THIS MEAN FOR YOUR BOTTOM LINE?

An automated revenue assurance program plugs charge capture leaks with minimal overhead costs, which provides measurable and significant ROI without disruption to your current workflow.

THE ACUSTREAM DIFFERENCE

AcuStream is a partner in revenue assurance for healthcare organizations across the country, dedicated to increasing revenue, optimizing reimbursement, managing risks, and improving profitability. Our solutions can find those missing puzzle pieces to quickly and easily complete your billing puzzle.



SUCCESS-BASED REVENUE MODEL

Minimal upfront investment required and a short time-to-value. AcuStream is built on a revenue-sharing relationship with our client. Once activated, you only pay if you are reimbursed for missed charges identified by our revenue assurance solutions.



ANALYZE MULTIPLE DATA SOURCES

Other revenue assurance programs only analyze one data source. AcuStream compares professional and hospital billing to identify costly gaps and mistakes.



2K REVIEWS IN 5 MINUTES

AcuStream is 20x more efficient than manual auditing. Manual auditing = 2,000 reviews in 66-80 days. Automated auditing = 2,000 reviews in 5 minutes.

EVERY MONTH MORE THAN 100,000 DOCTORS TRUST ACUSTREAM TO REVIEW THEIR BILLING DATA.

REVBUILDER™ Our proprietary, web-based software uses patient data and predictive analytics in a rules-based engine to identify missed revenue in the post-bill review.

REVREVIEW™ Our expert coding staff validates potential missing charges against EMR documentation and payer contracts, eliminates false positive findings, and makes it easy for coders and billers to quickly and reliably date codes and rebill for payment.

AcuStream generates its success from a revenue-sharing relationship with our clients based upon patient revenue collections derived directly from our service. We are your partner in building financial success together.